Global Executive MBA in Shanghai (GEMBA)

USC-SJTU Global Executive MBA in Shanghai
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English: www.gemba.sjtu.edu.cn/en

The Credibility You Seek,
The Transformation You Need

Global Executive MBA
in Shanghai (GEMBA)
At a Glance

USC Marshall

- No. 4 Executive MBA program – Wall Street Journal
- Top 8 Executive MBA program – Bloomberg Businessweek
- Top 10 Executive MBA program – U.S. News & World Report

GEMBA Schedule

- Integrated classes held every six to eight weeks, spanning 20 months
- Ten sessions in Shanghai, in five-day modules spanning weekends, with two faculty members paired in each module to deliver an integrated leadership experience
- Two one-week sessions on the USC campus in Los Angeles
- A week-long encounter with business and government leaders in other Asian countries

GEMBA Students

- Average 38 years of age and 16 years of work experience
- Hail from more than 20 countries and regions and are based throughout East Asia and beyond

SJTU Antai

- No. 1 Executive MBA program for leadership and management skills – Wall Street Journal
- No. 1 For entrepreneurship – Princeton Review and Entrepreneur magazine

GEMBA has given me the ability to see the big picture, to better structure and communicate my ideas, to think and act as an integrator across regional and functional boundaries, and to bridge the gap between global thinking and local implementation. I’ve gained credibility, transformation and a powerful global network. My GEMBA experience has far surpassed my expectations.”

Elton Pan, GEMBA Class of 2013
Sales Director, Agilent Technologies

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Becoming a Global Leader

You seek to become an increasingly successful and globally relevant C-suite leader. But you face barriers. You may not be getting key promotions and job offers. Or your skill set may no longer be sufficient to meet your growing leadership challenges. Or you’re not receiving the increases in compensation you know you’re capable of earning.

To become the global leader you seek to be, you need:

- **C-suite-level confidence from stronger leadership and interpersonal skills.** To build partnerships, influence others and drive results in a diverse global environment, confirming that you are a globally powerful leader;

- **Top-tier global credentials.** So business leaders seek you out for hiring and promotion as they feel more confident in your ability to lead;

- **A truly global network.** Expanding your range of career and business opportunities, as well as your understanding of the global business environment, so you can effectively lead worldwide.

Opening a New Universe of Career Possibilities

Join GEMBA and solidify your position as a polished, strategic, multinational leader with a command of the big picture. Our transformative learning experience, worldwide brand recognition and exceptionally powerful alumni networks help you rise quickly in the global business landscape.

**GEMBA gives you:**

- **The credibility and prestige of USC Marshall.** — The globally recognized USC Marshall MBA degree, from a business school consistently ranked among the top in the world. Plus the prestige of Shanghai Jiao Tong University (SJTU), widely recognized as a top-five institution in mainland China;

- **World-class, globally engaged faculty.** With a laser focus on fostering the strategic thinking, leadership skills and executive confidence necessary for you to excel at the C-suite level;

- **A unique, theme-based and integrated curriculum, strategically designed to ensure your C-suite-level mastery of the challenges and opportunities facing 21st century business leaders;**

- **Membership in two famed, global alumni associations.** USC’s ‘Trojan Family’, a 300,000-member global network of enormous wealth, influence, diversity and geographical reach, and the prestigious alumni association of SJTU, with more than 100,000 connections in China and overseas;

- **A truly global perspective.** Informed by study in several dynamic, international business centers, with peers from many nations and the world-leading alumni networks.
“Even as a student in the first year, I was able to directly apply my GEMBA experience to my business development. Ever since then, the GEMBA program has proven a solid foundation for my sustainable career growth and has given me the confidence to take on added responsibility in my company.

“GEMBA also expanded my network. I became part of USC’s world-famous Trojan Family of alumni, in addition to becoming an alumna of Shanghai Jiao Tong University. I made lifelong friendships with my classmates — 55 students from 15 countries — who will always be able to share with me their diverse insights.”

“Sonny Shen
GEMBA Class of 2010
General Manager, Shanghai, Edelman Public Relations

To me, the ROI of GEMBA can be expressed in three simple words: asking better questions. The GEMBA experience has given me such a broad-based and in-depth business perspective that I find I’m consistently able to ask better questions about what I see in my working environment, and that by articulating such questions I can drive better results from my team.

“ Asking better questions has also proven valuable to me personally — my ability to express a greater understanding of business at the leadership level has gained me access to a remarkable new position. My GEMBA studies have been an essential contributor to this major career step.”

“Martin Daffner
GEMBA Class of 2012
Principle Consultant, Collaborative Innovation, Global Innovation Center of Excellence, Cisco

The most important perspective you can gain on the choice of an EMBA program is that of the graduates — learning from them about the actual benefit the program has produced in their careers.
A World-Renowned University

Founded in 1880, the University of Southern California is one of the world’s leading private research universities. Located in Los Angeles, a global center for international trade, USC enrolls more international students than any other U.S. university (about 3,000 students in 2013, coming from 112 countries). Engaged globally, USC maintains international offices in Beijing, Hong Kong, Mexico City, Mumbai, Seoul, Shanghai and Taipei and is also a founding member of the Association of Pacific Rim Universities (APRU). USC ranked 9th on Forbes’ recent list of billionaire-producing universities, USC topped Newsweek’s list of The Decade’s Hottest Schools in 2009, and the Princeton Review cited USC as top ten on their list of college applicants’ ‘dream colleges’ in 2011.

› USC’s commitment to China includes dozens of China-focused programs and initiatives, notably the USC U.S.-China Institute.

› Students from Greater China represent the largest proportion of USC’s international students, with the first student from China graduating from USC in 1892.

Two Leading Business Schools — the Credibility You Seek

The largest of USC’s 17 professional schools, the Marshall School of Business innovates and leads in global business and research, particularly in the Pacific Rim. USC Marshall’s heritage in Asia is deep and decades-long, and the School has more than 70,000 alumni worldwide. USC Marshall is consistently recognized as a global leader among the world’s top business schools.

Established in 1896, Shanghai Jiao Tong University (SJTU) is one of the oldest and best-regarded institutions of higher learning in China. With a rapidly increasing international stature and a recent inclusion in the QS World University Rankings, SJTU has more than 200,000 alumni, mainly in China. Forbes’ recent ranking of billionaire-producing universities in China has SJTU at #7.

The Antai College of Economics & Management, located in downtown Shanghai, is consistently ranked among the top five business schools in the country. The Antai College is the first triple-accredited business school in China (AMBA, EQUIS and AACSB) and boasts more than 3,000 of its own EMBA alumni.

Each of Marshall’s graduates takes at least one course overseas — USC Marshall demonstrates its commitment to globalization not only with the most international student body in the country, but also with the locations where students learn. For nearly 30 years, USC Marshall’s EMBA programs have been consistently ranked in the top 10 nationwide.

“... The GEMBA program has given me a systematic, comprehensive framework of business understanding for solving the most important management challenges I face as the leader of a multinational enterprise. I’ve also developed a network of peers, themselves business leaders, especially in China. I strongly recommend GEMBA for senior executives who aspire to be better leaders.”

Jay Uhm, GEMBA Class of 2013
CEO, TPC Mechatronics, Inc.

USC Marshall
School of Business

The Antai College of Economics & Management
Greetings from Shanghai –
The Antai College is one of the leading business schools in China, and we’re proud to be partnered with USC in offering what we consider to be Asia’s premier executive MBA program. Choose GEMBA to further enhance your business knowledge and skills, prepare yourself to meet the challenges and opportunities we all face in the globalized economy, and become a member of the Antai College alumni family.

Greetings from Los Angeles –
GEMBA students come together from around the world to share invaluable experiences. The benefits of the GEMBA experience are unmistakable: relevant classes taught by superb faculty, an outstanding global network and lifelong friendships within the worldwide USC Trojan Family. I invite you to explore this exciting program and hope to welcome you soon to the USC Marshall community.

“GEMBA continually amazed me. The experienced and warm-hearted faculty helped us develop many new ways of thinking. Never dogmatic, they were very practical and supportive, not only in class but also afterwards.

“After graduation, I founded B&L Advisory. Actually, many of my GEMBA friends — faculty and fellow students — volunteered their support at our startup phase, far beyond my imagination. I credit GEMBA for transforming my life.”

Linda Zhu, GEMBA Class of 2011
Senior Partner, B&L Advisory

Dean Lin Zhou, Antai College of Economics & Management, Shanghai Jiao Tong University
Dean James G. Ellis, Marshall School of Business, University of Southern California

USC Marshall
School of Business
I’m a third-generation Trojan — both of my parents and two of my grandparents earned degrees at USC — and I’m a graduate of the first GEMBA class. I have seen the power of the Trojan Family over generations, and I now see its power among our GEMBA students and alumni. I’m honored to contribute to GEMBA’s development and to that of our partner institutions.”

John D. Van Fleet, GEMBA Class of 2006
Assistant Dean and Executive Director, GEMBA

“Throughout the program, I accomplished professional and personal milestones while sharing close friendships with fellow Trojans along the way. The curriculum has given me the relevant tools to succeed, and the professors created an engaging environment to flourish in. I am very fortunate and proud to be a part of GEMBA.”

David Koo, GEMBA Class of 2006
Director of Merchandise, Shanghai Disney Resort

Global Executive MBA Leadership Team

Vice Dean Wei Lv
Professor, Antai College of Economics & Management, Shanghai Jiao Tong University

Based in Shanghai, Dean Lv heads all international programs for the Antai College and serves as guest faculty of GEMBA.

Academic background:
Ph.D., Fudan University

Academic discipline:
Marketing

Prof. Fang Dai
GEMBA Co-Director; Lecturer, Antai College of Economics & Management, Shanghai Jiao Tong University

Based in Shanghai, Prof. Dai works with Van Fleet and the rest of the leadership team to foster GEMBA’s overall development.

Academic background:
M.A., Sun Yat Sen University

Academic discipline:
Managerial Communications

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Assistant Dean, USC Marshall School of Business; Executive Director, GEMBA

Based in Shanghai, Van Fleet works with Prof. Dai and the rest of the leadership team to foster GEMBA’s overall development.

Academic background:
M.B.A., University of Southern California

Academic discipline:
Business Administration

Vice Dean Fernando Zapatero
Professor, Marshall School of Business, University of Southern California

A native of Spain and based in Los Angeles, Dean Zapatero heads all graduate programs for the Marshall School.

Academic background:
Ph.D., Columbia University

Academic discipline:
Finance

Prof. Baizhu Chen
GEMBA Academic Director; Professor, Marshall School of Business, University of Southern California

A native of Shanghai and based in Los Angeles, Professor Chen leads all academic elements of the GEMBA program.

Academic background:
Ph.D., University of Rochester

Academic discipline:
Macroeconomics

Starting my career as a technical person, I knew bits and pieces about business, but the GEMBA program gave me a systematic training and understanding of business at the strategic, general managerial level. GEMBA became the foundation of a major transformation for me. I became much more confident — evolving from a merely technical role into a strategic business leader. I attribute much of the rapid growth of my career to my GEMBA experience.”

Shuhui Peng, GEMBA Class of 2006
General Manager, Parker Hannifin Corporation, Chomerics, Asia Pacific Division

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David Koo, GEMBA Class of 2006
Director of Merchandise, Shanghai Disney Resort
Exceptional Diversity and Experience

GEMBA attracts the best of the region’s rising executives. They come from Asia, the Americas and Europe. About two-thirds work in the greater Shanghai area, while others fly in from throughout Asia and further abroad to attend the Shanghai sessions. Each GEMBA class has participants hailing from a dozen or so countries.

GEMBA constantly exposes you to new kinds of people, fresh ways of thinking, unfamiliar locales and surprising opportunities. The relationships you build will not only boost your career, they’ll forever enrich your life.

The quality and reach of the GEMBA community are primary contributors to the ROI you gain from your experience in the program and after you graduate.

Class Profile

- Mainland China: 35%
- USA: 8%
- Taiwan: 65%
- Hong Kong: 30%
- Japan: 8%
- Korea: 15%
- Europe: 7%
- Others: 7%

“I love teaching in the GEMBA program because of the diverse background of the students, and because they’re really engaged. As a faculty member, I can’t ask for more than having such great class members.”

Allen Weiss, Ph.D.,
Academic discipline: Digital Marketing
World-Class Faculty Help You Become a World-Class Leader

USC Marshall selects only its top, award-winning faculty to teach in the GEMBA program — the same faculty team that teach in Marshall’s top-10-ranked EMBA programs in Southern California. Sought by companies, media and policymakers alike, GEMBA’s faculty have tremendous impact on important questions facing business and society today. Their passion, insights, teaching ability, inventiveness and dedication will shape the way you approach business at the global level and expand your view of your own potential. Our faculty:

- Are constantly recognized for excellence in teaching and mentoring;
- Are repeatedly selected by their peers to fill top leadership roles in professional organizations, and to lead and enhance teaching and research worldwide;
- Rank consistently among the world’s best in relevant, published research;
- Author major textbooks used in MBA programs around the globe;
- Have extensive consulting experience with firms throughout the world, and are leaders of business study missions to Asia, Latin America and Europe.

“GEMBA has a first-rate faculty — the best professors from the Marshall School of Business — experts in their fields. They are not just focused on showing you what they know, but also on making sure you understand what you need to know. Years after graduation, I am still very happy that I joined GEMBA.”

Charles Tebbutt, GEMBA Class of 2008
Director, China Marketing, Sauer-Danfoss

Yehuda Bassok
Ph.D., Carnegie Mellon University; Teaching: Data Sciences and Operations

Arvind Bhambri
DBA, Harvard University; Teaching: Business and Corporate Strategy

Judith Blumenthal
Ph.D., MBA, University of Southern California; Teaching: Corporate Governance

Mark DeFond
Ph.D., University of Washington; Teaching: Public Accounting

Julia Plotts
MBA, University of Southern California; Teaching: Finance

Fang Dai
M.A., Sun Yat Sen University; Teaching: Communications and Globalization

Allen Weiss
Ph.D., University of Wisconsin; Teaching: Marketing

Margot Schumacher
MBA, University of Southern California; Teaching: Leadership Development

Thomas Knapp
MBA, BS, University of Southern California; Teaching: Entrepreneurship

Allen Weiss
Ph.D., University of Wisconsin; Teaching: Marketing
A world-class EMBA program is defined by the quality (achievements plus years of experience) of the faculty team. Join GEMBA and interact with these world-class faculty, leading you toward your career goals.

Chat with your classmates and finish your preparation for the day to come — light breakfast served.

First class session begins — a GEMBA faculty leader kicks off the day’s study and launches review of the first case or text.

First break — our breaks are opportunities for students to follow-up with faculty one-on-one, or to review with their colleagues.

Second morning session

At least once per five-day module, you’ll experience both GEMBA faculty team-teaching a case or other material. The faculty bring their diverse academic perspectives to the topic, enhancing your integrated understanding of current, real-world business challenges and opportunities.

Lunch catered and served on campus

First afternoon session — the second of the two GEMBA faculty (at least two for each five-day module) kicks off his or her own component.

Third break

Second afternoon session — for enhanced local perspective, we feature a site visit or a guest speaker in most five-day modules.

We typically end our class day here, and may continue with a variety of activities: study group meetings and group work, or social activities such as pub sessions, faculty dinners or receptions with the wider alumni associations of the two parent institutions.
Our Theme-Based, Integrated Curriculum — Developing Global Business Leaders

Real-world business challenges and opportunities aren’t confined to any one part of a company’s organization chart (such as finance, or marketing, or supply chain). The challenges and opportunities you face are deeply connected to most, if not all, of the functions of the organization. To succeed as a leader, you need to think in a flexible, integrated manner as you work across disciplines.

Because a traditional EMBA curriculum design doesn’t meet this need, during the past 30 years USC Marshall has crafted and refined an innovative EMBA curriculum that propels business leaders to new levels of achievement, fostering their integrated, strategic thinking and leadership.

In the GEMBA program, you benefit from having two USC EMBA faculty leading every module. Unlike in traditional programs, our faculty integrate their functional expertise into overall themes that are precisely aligned with the realities of the 21st century globalized business environment. GEMBA’s 10 integrated themes illuminate the challenges and opportunities you face daily in your leadership role.

In GEMBA, you engage with all the content of a traditional EMBA program — but your GEMBA experience is extraordinarily enhanced by the way you engage — thematic, integrated, strategic. You engage at the leadership level and graduate with an uncommonly powerful understanding of how business really works — of how you can successfully lead on the global stage.

“Marshall’s theme-based, integrated curriculum has proven its value over nearly three decades. Our graduates gain huge advantage in their career development, because they learn with us how to integrate the various aspects of business into a strategic whole, and to apply that strategic vision in boosting their organizations’ results. Our curriculum is like rocket fuel for your career.”

Baizhu Chen, Ph.D., Academic Director, GEMBA
Academic disciplines: Macroeconomics and Globalization

“I chose the GEMBA program because the theme-based curriculum mirrors reality. I wanted an academic experience that I could tie directly to my work. GEMBA gave me the perspective I sought to succeed in my career. Moreover, I developed some life-long friends and a phenomenal global network through the program — my connections led me to a new role in 2010 in Hong Kong, as Director, Digital, International Media Distribution with the National Basketball Association — a fantastic role. For both the curriculum and the network, I recommend GEMBA highly.”

Dan Rosen, GEMBA Class of 2008

“Tim Campbell, Ph.D., Academic disciplines: Corporate Finance and Strategy

The way business schools are organized internally is not the way the real world works. No student in our program is going to show up at their office in the morning to a sign on the door that says, ‘Today we’re going to do finance.’ Life doesn’t work like that.”
Integrated Curriculum in Detail

**One**
The Perspective of Top Management
You start your GEMBA journey by gaining a deeper appreciation of the complex challenges facing global leaders today. Through discussions, case studies and team projects, you study leadership, strategy and the relationship between marketing and enterprise development.
Professors Chen, Dai, Nunes and Patton

**Two**
Evaluating Market Performance
We examine how leaders’ decisions affect the external evaluation of their enterprises, and study methods external stakeholders use to assess that performance. You delve deeply into corporate finance, public accounting and statistics for decision-making.
Professors DeFond, Patton and Potter

**Three**
The General Manager as Integrator
We now consider the enterprise from the internal perspective. We take an inside look at corporate finance, and also analyze marketing strategy from the GM perspective, management accounting (using tools such as the Balanced Scorecard), and operations in depth.
Professors Nunes, Swartz, Yormark and Young

**Four**
Operations and Leadership
In this final tool-building theme, you investigate the interaction between operational decisions and qualities of leadership, and prepare to enter your second GEMBA year.
Professors Bassok, Patton, Schumacher and Voigt

**Five**
Corporate Strategy and Marketing in the Digital Age
At our one-year milestone, you step up to bigger, more complex challenges you face as a global business leader. You move further in integrating the various components of business practice into a strategically-focused whole.
Professors Blumenthal and Weiss

**Six**
Establishing Global Competitive Advantage
In Theme 6, we focus specifically on the globalization challenges that C-suite leaders face, exploring macroeconomics and international strategy and preparing you for encounters with business and government leaders you will have in Theme 7.
Professors Chen and Voigt

**Seven**
Global Front-Line Perspectives
We visit dynamic East Asian economies, investing a week with many top business and government leaders to understand how Asian companies globalize, and how Western companies excel in Asia. Locations to date: India, Japan, Korea and Southeast Asia.
Professors Dai and Nunes

**Eight**
Strategic Planning for Growth and Profitability
How do enterprises apply strategic management insights to generate and protect global market power and performance? You investigate deeply, and your study group conducts a detailed, weeks-long evaluation of a current cross-border merger or acquisition — and then presents the analysis and conclusions to a faculty panel and the entire class.
Professors Bhambri and Plotts

**Nine + Ten**
The Global Leader of the Future
These capstone themes, a final review of corporate governance, entrepreneurship and leadership communications, bolster your ability to successfully lead a globalized enterprise into the future. At the end of our 20-month journey, you will also reflect on your own leadership capabilities and potential. You graduate on the final day.
Professors Blumenthal, Knapp and Patton

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YOU SEEK IMMEDIATE BENEFITS IN YOUR CAREER DEVELOPMENT. EACH OF GEMBA’S THEMES IS PROVEN TO DELIVER THEM.

Professor Greg Patton leads the GEMBA students to a greater understanding of how truly globalized leaders communicate with power and precision.
LEARN ABOUT AND EXPERIENCE INTERNATIONAL BUSINESS IN MULTINATIONAL LOCATIONS

Global Program, Global Platform

As a GEMBA student, you enjoy unique opportunities to study and network in multiple centers of world business. Our campuses in Shanghai and Los Angeles are energized by the same Pacific Rim dynamism and growth that likely fuel your own career. You also visit other Asian economies to gain more real-world perspective from local business and government leaders.

Bangalore and Mumbai, India
GEMBA Class VI, 2010

Jakarta, Indonesia
GEMBA Class IX, 2013

Singapore
GEMBA Class X, 2014

Bangkok, Thailand

Saigon, Vietnam

Busan and Seoul, South Korea
GEMBA Classes I, III and V, 2005, 2007 and 2009

Osaka and Tokyo, Japan
GEMBA Classes II and IV, 2006 and 2008

Shanghai, P.R.C.
Ten of your 13 GEMBA sessions are held on the campus of the Antai College of Economics and Management, Shanghai Jiao Tong University, in downtown Shanghai.

Los Angeles, U.S.A.
Two of your 13 GEMBA sessions, one early in the program and one at graduation time, are held on USC’s famed Los Angeles campus, which neighbors the city’s key business, cultural and sports centers.
The City of Los Angeles

Only a few world-class universities are located in cities that are themselves world-class centers for commerce and creativity. Los Angeles residents speak about 200 languages and hail from more than 140 countries, making Los Angeles one of the most internationalized cities in history. Were Southern California a country unto itself, its economy would rank #15 in the world.

Becoming a USC Trojan for Life

The USC Alumni Association, which we call the Trojan Family, is one of the most powerful alumni associations in the world. Globally, we have:

- 300,000 members
- 100 affiliated clubs
- Thousands of cultural programs and social events each year

In both of our campus locations (Los Angeles and Shanghai), and also in Beijing, Hong Kong, Mexico City, Mumbai, Seoul and Taipei, we have full-time leaders and many team members dedicated to keeping you connected, lifelong and worldwide.

The Top Economies Where USC Alumni Live and Lead Businesses (alphabetical):

- Hong Kong
- India
- Japan
- Korea
- Mainland China
- Taiwan
- United States

A Growing Network of GEMBA Graduates Here in East Asia

The GEMBA alumni are a fast-expanding but close-knit group. Our alumni are leaders at multinational companies and family-owned enterprises, as well as entrepreneurs in quickly evolving Asian markets. We hold speaker events, cocktail hours, dinners and other events at least once a month. Our partner institutions, the Antai College and the Marshall School, host dozens of events throughout Asia every year.

Our GEMBA family members are:

- CEOs of listed companies
- C-suite leaders of major divisions of famous multinationals
- CEOs of entrepreneurial initiatives

Harvey Mackey, in his bestseller, *Dig Your Well Before You’re Thirsty*:

“From the day you graduate, the USC network is there for you. And, in turn, you, as a graduate, are supposed to be there for other USC alumni. USC has 17 highly regarded professional schools. Their approach is unique...”

“...The USC faculty still teaches the fundamentals, but they also regard developing leadership as an essential part of their mission. In my opinion, the USC alumni network is the tightest, most effective, and most closed to non-initiates of any alumni network in the country.”
Joining the GEMBA Family

Admissions Criteria

- Ten years’ working experience, of which six in a managerial role
- A bachelor’s degree or higher from an accredited institution
- Ability to participate dynamically in a 100% English-language learning environment
- The understanding and support of your employer and family

Admissions Process

First, complete your online application — we require:
- Application document and fee
- Recommendation letters and essays
- Transcripts and other proof of academic accomplishment

Next, you’ll have an interview with our program leaders. We consider:
- Career accomplishments and goals
- English proficiency
- How well you fit the GEMBA family

Once we’ve received your complete application and you’ve had your interview, we will give you an admission decision within one week. If you are accepted, your non-refundable deposit is due within 20 days.

Howard Wen
GEMBA Class of 2012
Senior Vice President, Investments, Merrill Lynch

“As a private wealth portfolio manager, my work is mostly about finance. The GEMBA program has given me exposure to aspects of business I don’t otherwise gain, such as the challenges and opportunities on a factory floor, or developing a multinational brand in mainland China. The finance-related components of the program were valuable, as they helped bolster my systematic understanding of the field as well as the latest developments, but it’s the non-finance components that have delivered huge ROI for me, because I can use my greatly expanded understanding of business to more dynamically interact with my clients and boost the performance of their portfolios.”
GEMBA students come from the widest imaginable array of industry backgrounds and lead enterprises ranging from their own startups to listed MNCs. Among the companies GEMBA students and alumni have been leaders in:

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<tr>
<th>Company Name</th>
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<td>Accenture</td>
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